

## TRAIN THE TRAINER workshop

The unique Northpoint model of training is designed to provide a bridge between the talent requirements of the industry and young professionals with potential to meet those requirements. This is achieved through a close engagement with the industry to customize training inputs, involve practicing managers in training, provide substantial on-the-job internships with a view to helping young professionals to build careers for themselves. A critical input in the process is trainers from the academic faculty. Recognizing the value and importance of professional trainers, Northpoint is happy to host a day long workshop for professors / teachers at graduate colleges.

The workshop on **'Train the Trainer'** is aimed at further developing skills and best practices to make teaching of under-graduate students even more effective.

The workshop will be held on **January 15, 2012 at the Northpoint Centre of Learning, Khandala from 10.30am to 5pm** and will be conducted and facilitated by **Mr. Shashank Jani** who is a highly certified individual with Inscape (DiSC Reading), Train the Trainer Certification from Global Management Consultants and Bahrain Institute of Training, Business Tools for Innovation, Persuasive Communication, ISO and Retail Management from UK, Canada, France to name a few.

He has extensively trained delegates from the Retail Business , Sales and Operations, Store Construction (Projects), Merchandise Planning, Visual Merchandising and Business Development in different parts of the globe. His reputation in this field is second to none and he has been instrumental in leading ALDO, Bally, Mango, Promod, Nine West, Tommy Hilfiger, Bata, BHS, Mothercare, French Connection, GANT, Liz Claiborne, Morgan, Okaidi, J C Penny Collections, S. Oliver, Charles and Keith etc forward.

### Key take-aways of the workshop:

- Understanding the Persona of a Teacher
- Understanding Range of Learners
- Comprehending your own style and that of your Peers and Students with the DiSC model
- Developing various Teaching techniques, such as Interactive teaching, one-on-one teaching
- Developing Listening and Questioning skills for engaging discussions with students
- Injecting Creativity and Innovation into classroom teaching
- Using old and new tools in technology
- Adopting Assertive Behaviour with Students

### Course Benefits:

- Develop and maintain the drive for self-improvement
- Maintain Enthusiasm throughout their teaching Career
- Manage the challenges of teaching and maintain an effective Teacher – Student relationship
- Learn the Anatomy of a Great Teacher.

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**Building Actionable Knowledge**